

# DELIVERING PEAK RESULTS: *Legal Solutions*



## The Vendor

Offering a full range of technology solutions and related services to law firms and corporate legal departments primarily in the Western United States, **Baker+Cadence Solutions** is a highly valued partner and trusted resource to clients for their technology solutions, including software applications and training, network services and support.

## The Client

**Springel & Fink** is a litigation firm comprised of talented, experienced attorneys who are dedicated to exceeding each client's unique needs. Their core talent lies in ability to assess a case and develop a strategy for a successful resolution. They understand legal strategy and work closely with each client to make sure they are comfortable and informed every step of the way.

## The Problem

*The client was looking to:*

- update their time and billing software
- seeking a document management solution
- needed a better litigation calendaring and docketing solution
- need an integrated solution so that the applications they use interface with one another
- integrate multiple locations
- Firm did not want to use bank line of credit nor did they want to disturb working capital lines

## The Solution

The team at **Summit Funding Group** was able to develop a deeper understanding of the business needs and deliver a comprehensive and competitive capital solution, including:

- Vendor received a 50% progress payment in advance to start the project. As project costs increased, Summit easily able to accommodate without any complicated additional documentation.
- Ability to include multitude of soft costs on the financing agreement
- Ability to finance 100% of the project
- Extremely competitive rates that matched closely what their bank was offering.
- Ability to finance the project for a term that met their specific budget requirement.
- Approval without the need for credit applications and financial statements.

With a track record of success, Summit's creative and flexible financing programs deliver "Peak Results" that add value to your products and services. Contact us to discuss your own specific requirements for implementing proactive financing programs that will enable not only more sales....but more profitable sales as well.

## Summit Vendor Finance

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